

JOB SEARCH / CAREER SEARCH SUMMARY

One of the top Cathodic Protection Companies in the World is looking for an Operations Manager for the New Mexico area, specifically the metro Farmington, NM and surrounding area.

POSITION NAME

Operations Manager

CLIENT COMPANY NAME

Confidential until Interview is scheduled

ABOUT THIS COMPANY

Who is this company?

One of the top cathodic protection companies in the world

Type of Industry this company is in?

Cathodic Protection

Age of company and how large?

- \$200 Million+ organization*
- 30+ years in business*

Competitive advantages, value proposition and differentiators of this company?

- One of the most recognized companies in cathodic protection*
- Great reputation and quality of service*

Growth of company?

Average growth of 15% annually

COMPENSATION PACKAGE

Base salary?

\$100,000 to \$125,000 (100k to \$125k)

Bonus potential and / or Equity?

20%+ Bonus potential
No Equity to start

SPECIFICS OF THIS POSITION

Key responsibilities and objectives for ideal candidate?

- Profitably run a \$6M branch operation
- Oversee engineering operations, construction operations, business development, material sales, all facility and management functions and responsibility for all P&L for the branch

Key criteria and prerequisites this individual must possess?

- Proven management of engineering or technical services business
- Experience in high transaction, high volume technical environment
- Experienced in managing construction projects and construction teams
- Experienced at developing business in a technical service environment
- Experience in corrosion control and cathodic protection would be an asset

Educational criteria and prerequisites?

- Bachelor of Science Engineering Degree.

Other possible Industries ideal candidate could come from?

Engineering Consulting Firm
Construction
Pipeline Operations
Oil and Gas

Other possible job titles ideal candidate might have now?

Project Engineer
Project Manager
Senior Project Manager
Operations Manager
Branch Manager

Upward growth opportunity for ideal candidate?

- Upward mobility within parent company
- Opportunities with sister company subsidiaries

Location of this position?

Farmington, New Mexico and surrounding area

INTERVIEW / HIRING PROCESS

- 1st interview with RVP and HR
- 2nd interview with rest of leadership team
- Final interview with SVP

TO DISCUSS THIS POSITION CONFIDENTIALLY

NEXT STEPS...

If you do not have a “current” resume, not to worry. Our priority is finding the ideal person.

If this is you, or possibly someone you might know and respect, and may be a good fit for this key position, please contact us today confidentially.

Even if you are currently working at another company, and want to learn more about this position, all inquiries will be treated with the strictest in confidentiality.

CONTACT

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